



A **LATTER & BLUM** COMPANY



# The Acadiana Residential Real Estate Market

January – November 2018

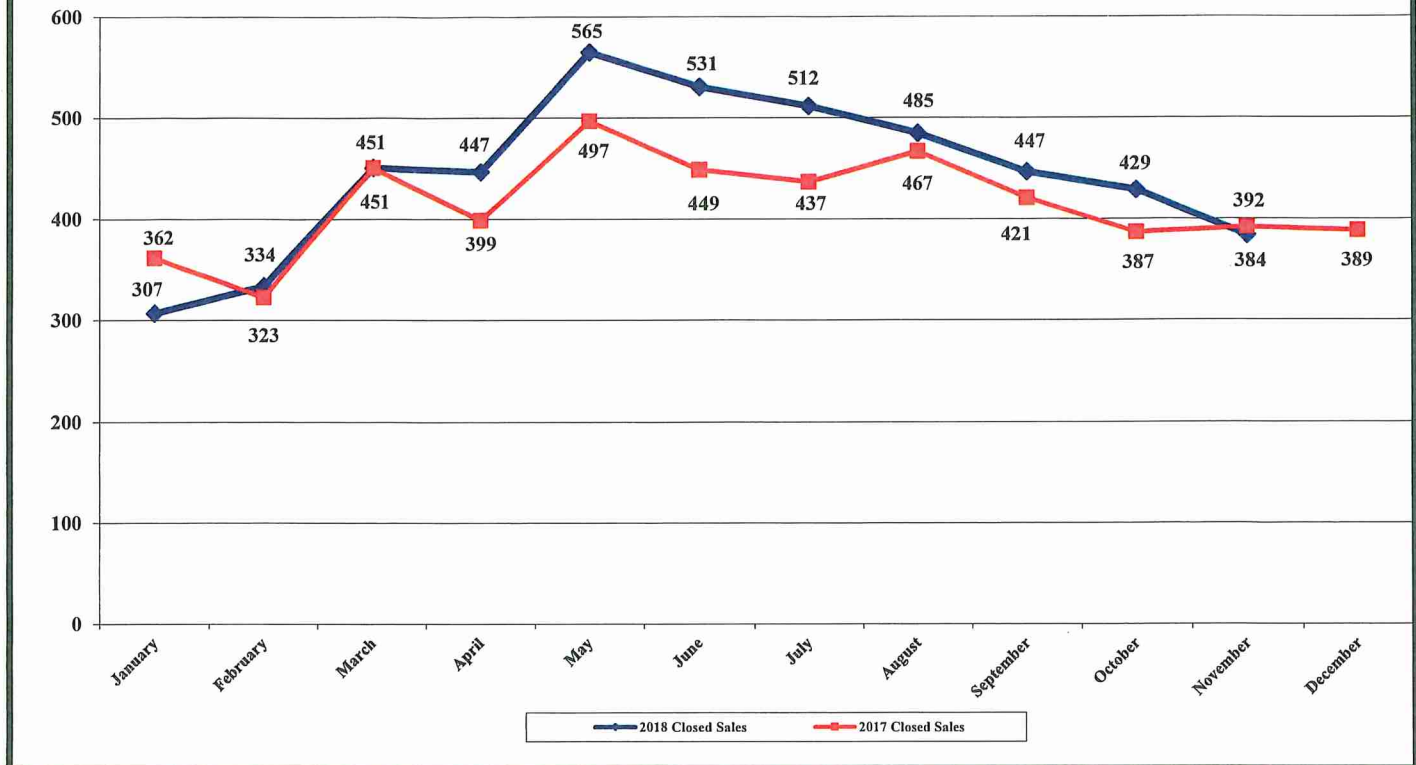


**MARKET  
SCOPE**  
CONSULTING, LLC

Powered By:

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**Closed Residential Sales Reported to MLS**  
 All "GEO" Areas/Parishes  
 January - November 2018 vs 2017



**ALL "GEO" AREAS/PARISHES**  
 (Includes areas outside Lafayette Parish)

Outside Lafayette Parish

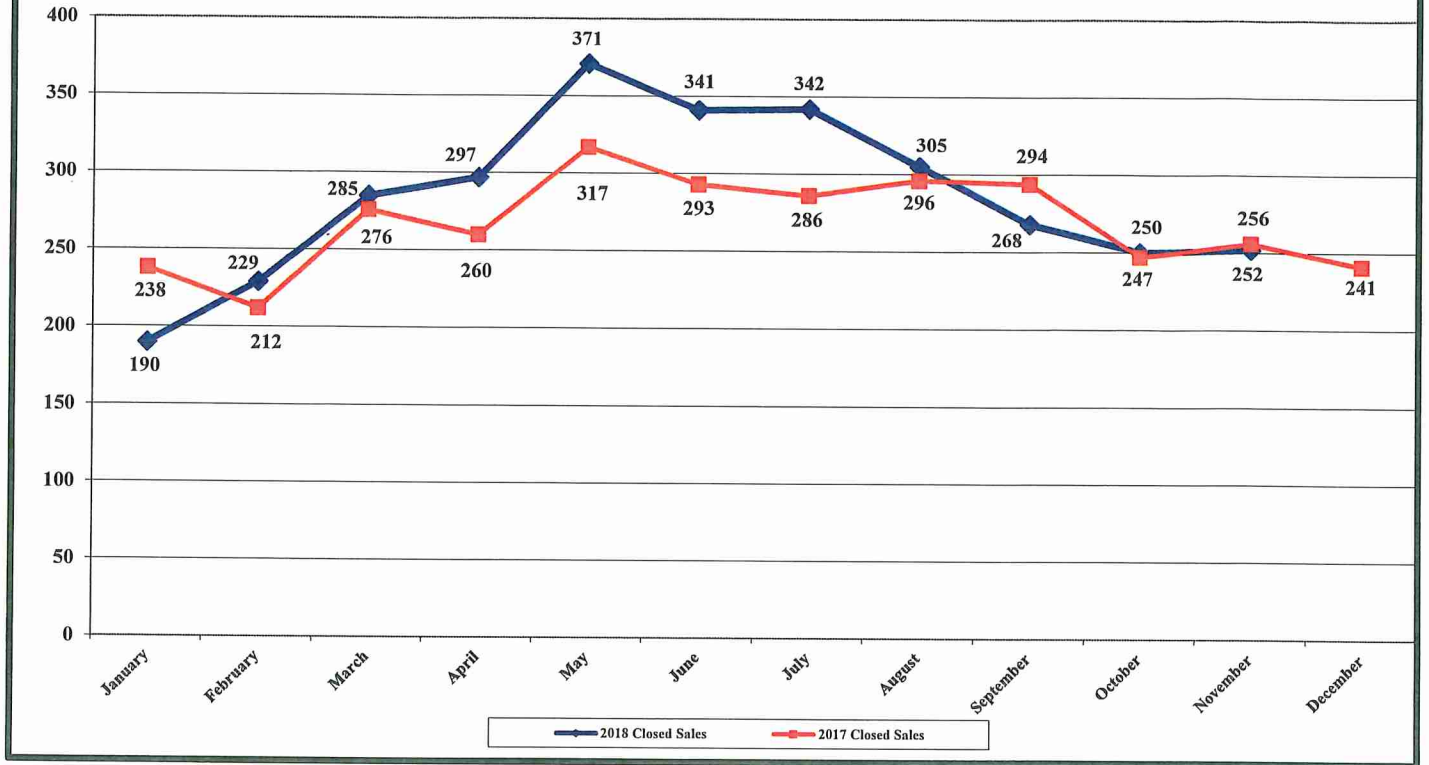
Nov. '18: 132      Number of Closed Home Sales Reported to MLS, November 2018: 384  
 Nov. '17: 136      Number of Closed Home Sales Reported to MLS, November 2017: 392  
 (% chg: -02.94%)      (% change for November: -02.04%)  
 (% change from October 2018: -10.49%)

'18: 1,762      Cumulative total, January – November 2018: 4,892  
 '17: 1,610      Cumulative total, January – November 2017: 4,585  
 (% chg: +09.44%)      (% cumulative change: +06.70%)

Average Days on Market, January - November 2018: 92  
 Average Days on Market, January - November 2017: 83  
 (Change for January - November: +09 days)

<b>Current Sales Compared to Past Years:</b>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 sales outside Lafayette Parish as compared to prior year's sales)	1,128	1,225	1,350	1,518	1,470	1,509
	+56.21%	+43.84%	+30.52%	+16.07%	+19.86%	+16.77%

**Closed Residential Sales Reported to MLS  
Lafayette Parish Only  
January - November 2018 vs. 2017**



**LAFAYETTE PARISH  
(Excludes "GEO" areas outside Lafayette Parish)**

**New Const.      Re-sales**

**11/18: 68            184**  
**11/17: 71            185**  
**-04.23%    -00.54%**

**Number of Closed Home Sales Reported to MLS, November: 2018: 252**  
**Number of Closed Home Sales Reported to MLS, November: 2017: 256**  
**(% change for November: -01.56%)**  
**(% change from October 2018: +00.80%)**

**New Const.            Re-sales**  
**'18: 734                2,396**  
**'17: 736                2,239**  
**-00.27%            +07.01%**

**Cumulative total, January – November 2018: 3,130**  
**Cumulative total, January – November 2017: 2,975**  
**(% cumulative change: +05.21%)**

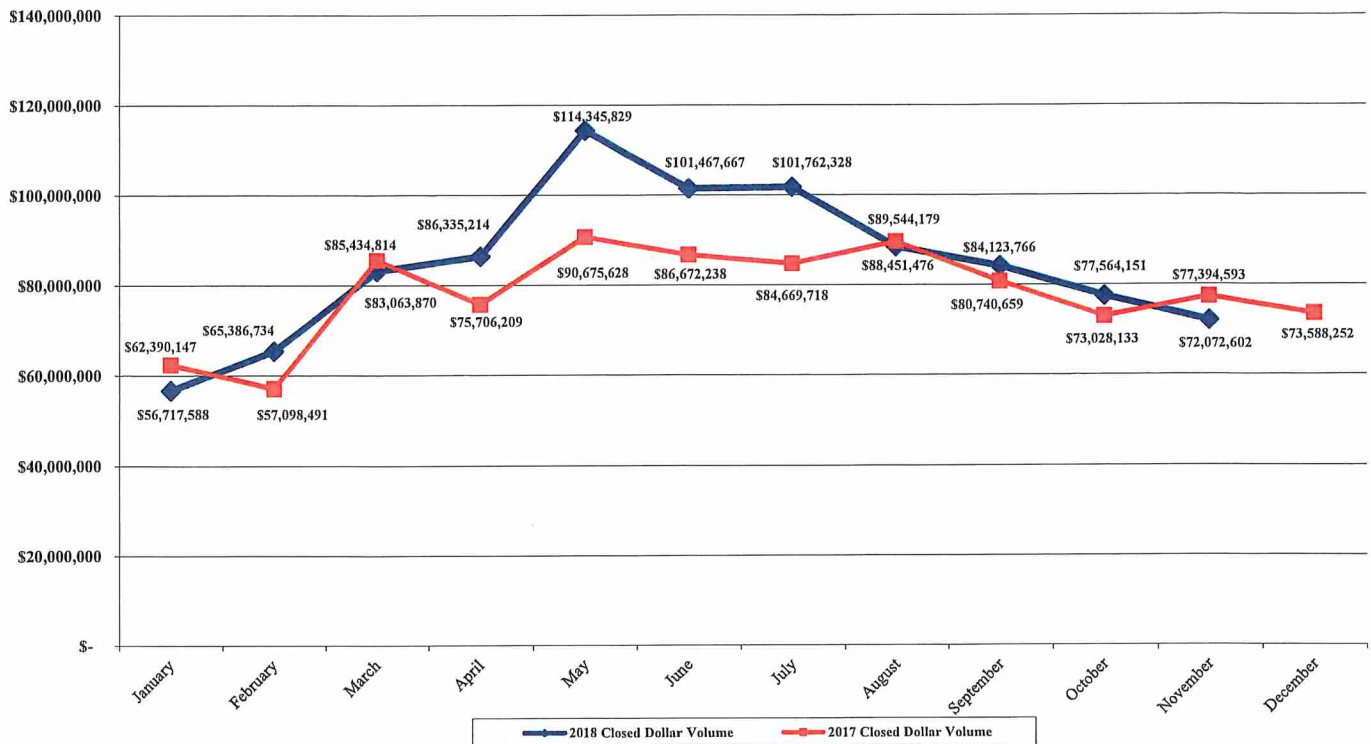
**'18: 117 days        75 days**  
**'17: 101 days        68 days**  
**+16 days            +07 days**

**Average Days on Market, January – November 2018: 85**  
**Average Days on Market, January – November 2017: 76**  
**(Change for January - November: +09 days)**

**Current Sales Compared to Past Years:**      **2011      2012      2013      2014      2015      2016**  
**(2018 Lafayette Parish sales as**                    **1,958      2,445      2,949      3,018      3,056      2,901**  
**Compared to prior year's sales)**                    **+59.86%    +28.02%    +06.14%    +03.71%    +02.42    +07.89%**



**Dollar Volume of Closed Sales Reported to MLS**  
 All "GEO" Areas/Parishes  
 January - November 2018 vs. 2017



**ALL "GEO" AREAS/PARISHES**  
 (Includes "GEO" areas outside of Lafayette Parish)

Outside Laf. Parish

10/18: \$ 23,051,344  
 11/17: \$ 18,848,056  
 (% chg.: +21.95%)

Dollar Volume of Closed Residential Sales, November 2018: \$72,072,602  
 Dollar Volume of Closed Residential Sales, November 2017: \$77,394,593  
 (% change for November: -06.88%)

(% change from October 2018: -07.08%)

\*18: \$233,002,295  
 \*17: \$218,438,958  
 (% chg.: +06.67%)

Cumulative total January – November 2018: \$931,291,225  
 Cumulative total January – November 2017: \$863,354,809  
 (% cumulative change: +07.87%)

\*18: \$132,237  
 \*17: \$135,676  
 (% chg.: -02.53%)

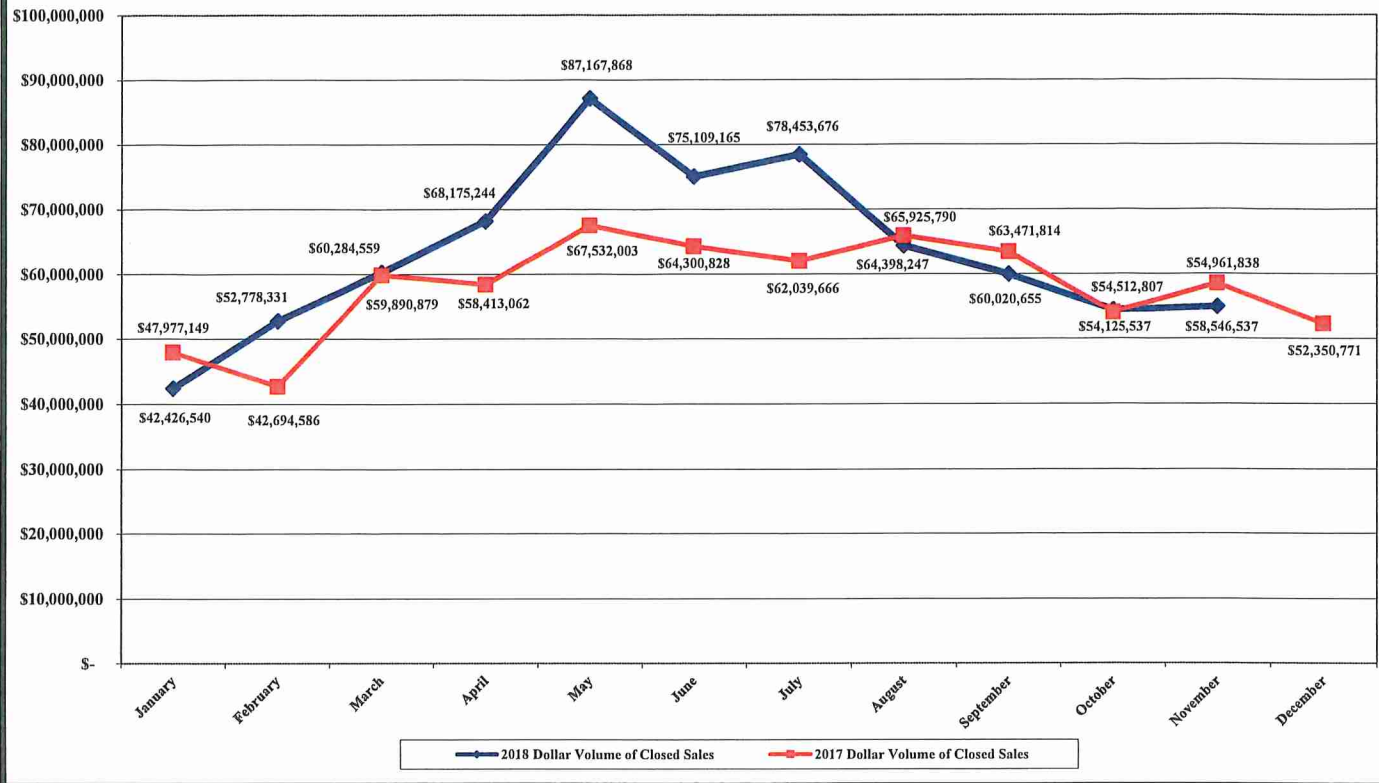
Average Sale Price, January - November 2018: \$190,370  
 Average Sale Price, January - November 2017: \$188,299  
 (% change in Average Sale Price: +01.10%)

Median Sold Price, January - November 2018: \$174,000  
 Median Sold Price, January - November 2017: \$174,000  
 (% change in Median Sold Price: N/C)

% of List Price to Sale Price, January - November 2018: 96.92%  
 % of List Price to Sale Price, January - November 2017: 96.49%

Current \$ vol. compared to past years:	2011	2012	2013	2014	2015	2016
(2018 \$ vol. outside Lafayette Parish as compared to past years.)	\$130,546,798	\$143,187,710	\$165,991,158	\$208,162,656	\$200,261,396	\$202,265,187
	+78.48%	+62.73%	+40.37%	+11.93%	+16.35%	+15.20%

**Dollar Volume of Closed Residential Sales**  
**Lafayette Parish Only**  
**January - November 2018 vs. 2017**

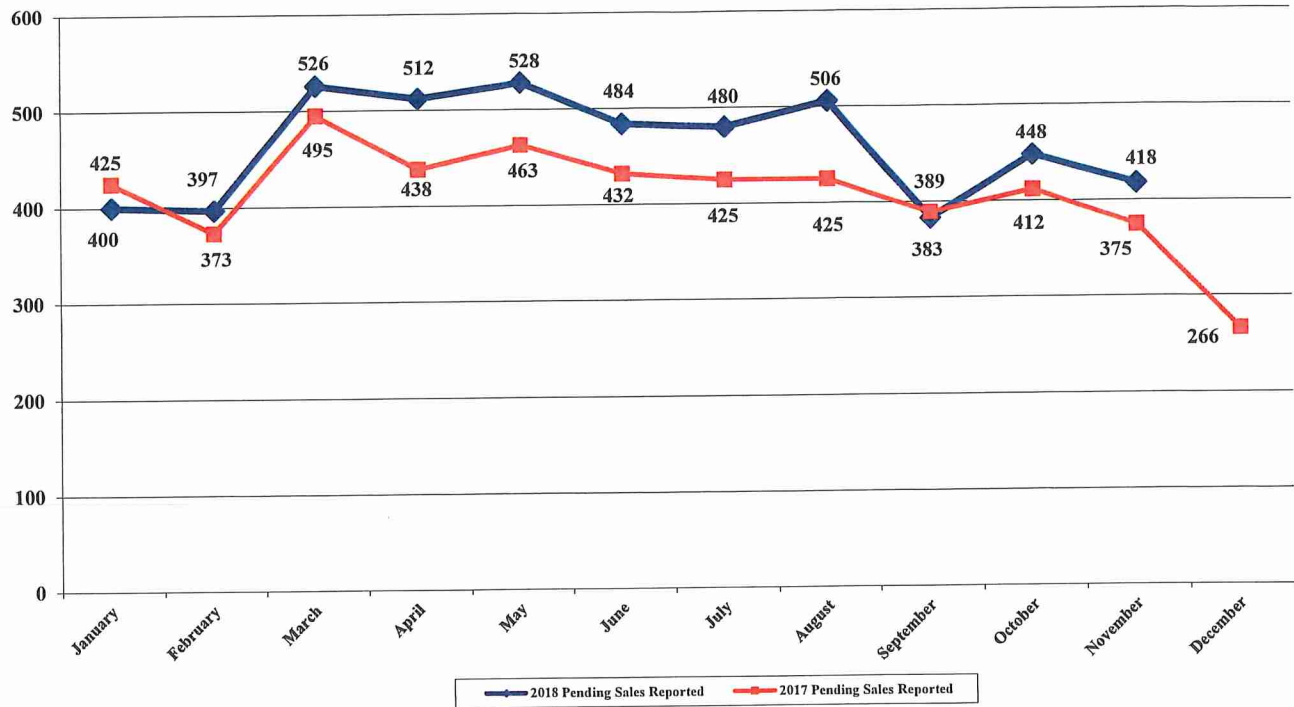


**LAFAYETTE PARISH**  
**(Excludes "GEO" areas outside of Lafayette Parish)**

<u>New Const.</u>	<u>Re-sales</u>	
11/18: \$19,619,464	\$35,342,374	Dollar Volume of Closed Residential Sales, November 2018: \$ 54,961,838
11/17: \$17,779,386	\$40,767,151	Dollar Volume of Closed Residential Sales, November 2017: \$ 58,546,537
+10.35%	-13.31%	(% change for November: -06.12%)
		(% change from October 2018: +00.82%)
<u>New Const.</u>	<u>Re-sales</u>	
'18: \$195,991,362	\$502,297,568	Cumulative total January – November 2018: \$698,288,930
'17: \$189,825,920	\$455,091,931	Cumulative total January – November 2017: \$644,917,851
+03.25%	+10.37%	(% cumulative change: +08.28%)
'18: \$267,018	\$209,640	Average Sale Price, January - November 2018: \$223,095
'17: \$257,915	\$203,256	Average Sale Price, January - November 2017: \$216,779
+03.53%	+03.14%	(% change in Average Sale Price: +02.91%)
'18: \$230,000	\$179,000	Median Sold Price, January – November 2018: \$194,000
'17: \$223,700	\$177,800	Median Sold Price, January – November 2017: \$192,500
+02.82%	+00.67%	(% change in Median Sold Price: +00.78%)
'18: 99.57%	96.61%	% of List Price to Sale Price, January - November 2018: 97.42%
'17: 99.52%	96.16%	% of List Price to Sale Price, January - November 2017: 97.12%

<u>Current Sales Compared to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 Lafayette Parish dollar volume as compared to prior years)	\$392,256,457	\$490,322,390	\$624,895,577	\$670,722,212	\$696,362,268	\$639,875,906
	+78.02%	+42.41%	+11.74%	+04.11%	-00.28%	+09.13%

**Pending Residential Sales Reported to MLS**  
**All "GEO" Areas/Parishes**  
**January - November 2018 vs. 2017**



**ALL "GEO" AREAS/PARISHES**  
**(Includes "GEO" areas outside of Lafayette Parish)**

**Outside Lafayette Parish**

Nov. '18: 157  
 Nov. '17: 139  
 (% chg: +12.95%)

Number of Pending Home Sales Reported to MLS, November 2018: 418  
 Number of Pending Home Sales Reported to MLS, November 2017: 375  
 (% change for November: +11.47%)

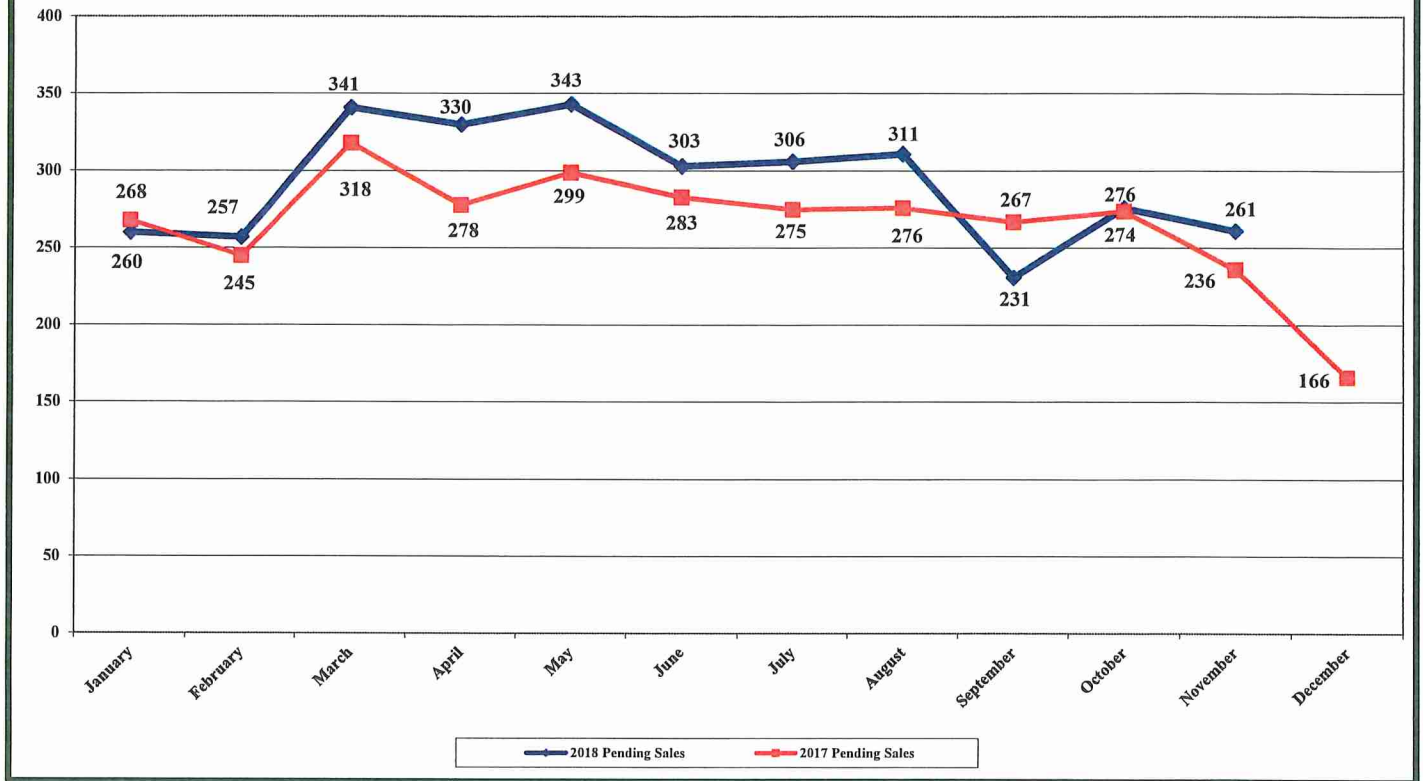
(% change from October 2018: -06.70%)

'18: 1,863  
 '17: 1,633  
 (% chg: +14.08%)

Cumulative total, January – November 2018: 5,082  
 Cumulative total, January – November 2017: 4,652  
 (% cumulative change: +09.24%)



**Pending Residential Sales Reported to MLS**  
**Lafayette Parish Only**  
**January - November 2018 vs. 2017**



**LAFAYETTE PARISH**  
**(Excludes "GEO" areas outside of Lafayette Parish)**

New Const.   Re-sales

11/18:   56       205  
 11/17:   69       167  
          -18.84%   +22.75%

Number of Pending Home Sales Reported to MLS, November 2018: 261  
 Number of Pending Home Sales Reported to MLS, November 2017: 236  
 (% change for November: +05.84%)

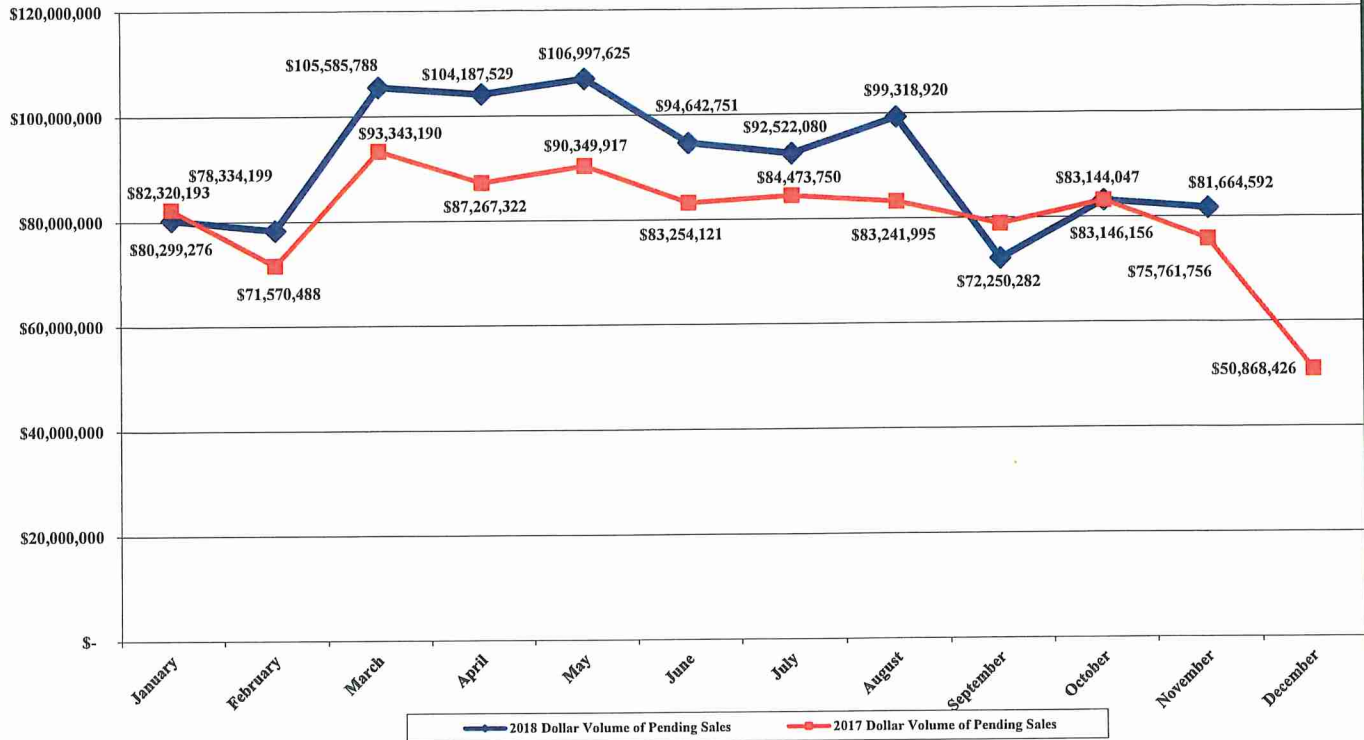
(% change from October 2018: +24.46%)

New Const.   Re-sales

'18: 730       2,489  
 '17: 772       2,247  
          -05.44%   +10.77%

Cumulative total, January – November 2018: 3,219  
 Cumulative total, January – November 2017: 3,019  
 (% cumulative change: +06.62%)

**Dollar Volume of Pending Residential Sales Reported to MLS  
All "GEO" Areas/Parishes  
January - November 2018 vs 2017**



**ALL "GEO" AREAS/PARISHES  
(Includes "GEO" areas outside of Lafayette Parish)**

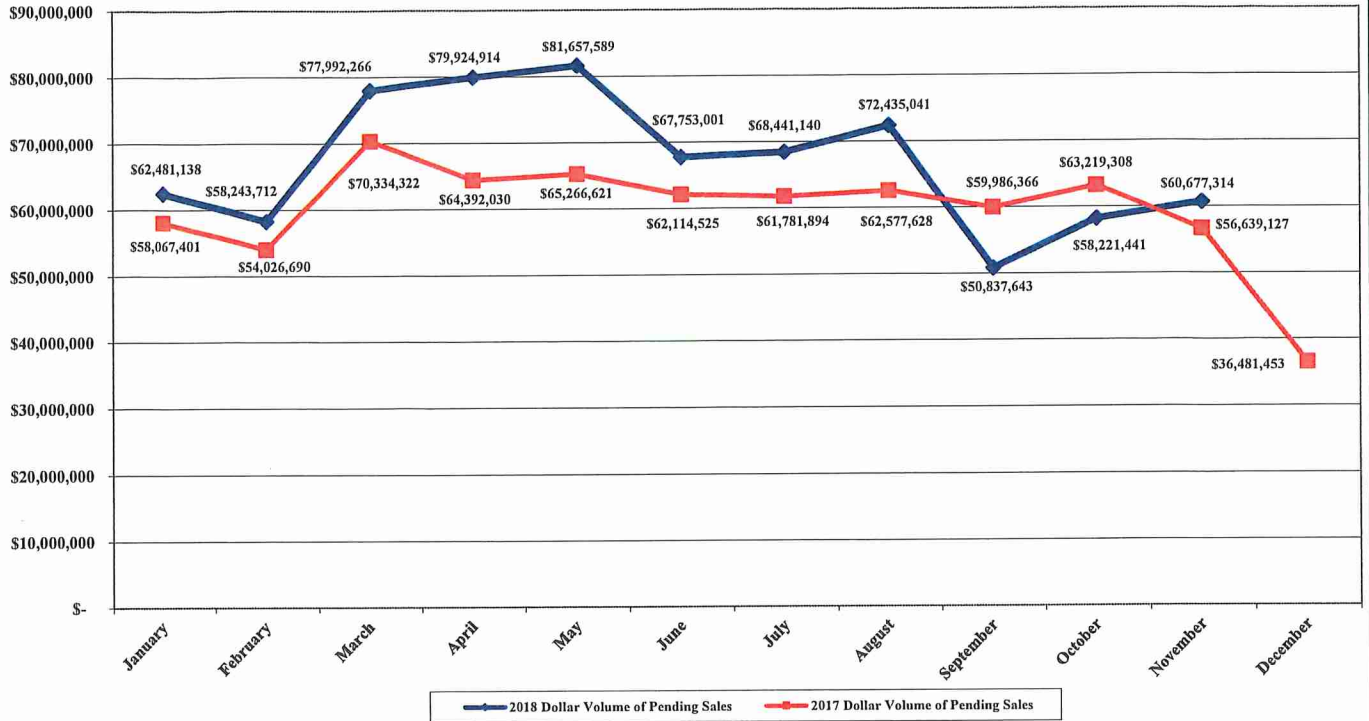
**Dollar Volume of Pending Home Sales, November 2018: \$81,664,592**  
**Dollar Volume of Pending Home Sales, November 2017: \$75,761,756**  
 (% change for November: +07.79%)

(% change from October 2018: -01.78%)

**Cumulative total, January – November 2018: \$998,947,089**  
**Cumulative total, January – November 2017: \$913,506,018**  
 (% cumulative change: +09.35%)



**Dollar Volume of Pending Residential Sales**  
**Lafayette Parish Only**  
**January - November 2018 vs 2017**



**LAFAYETTE PARISH**  
**(Excludes "GEO" areas outside of Lafayette Parish)**

**Dollar Volume of Pending Home Sales, November 2018: \$60,677,314**

**Dollar Volume of Pending Home Sales, November 2017: \$56,639,127**

**(% change for November: +07.13%)**

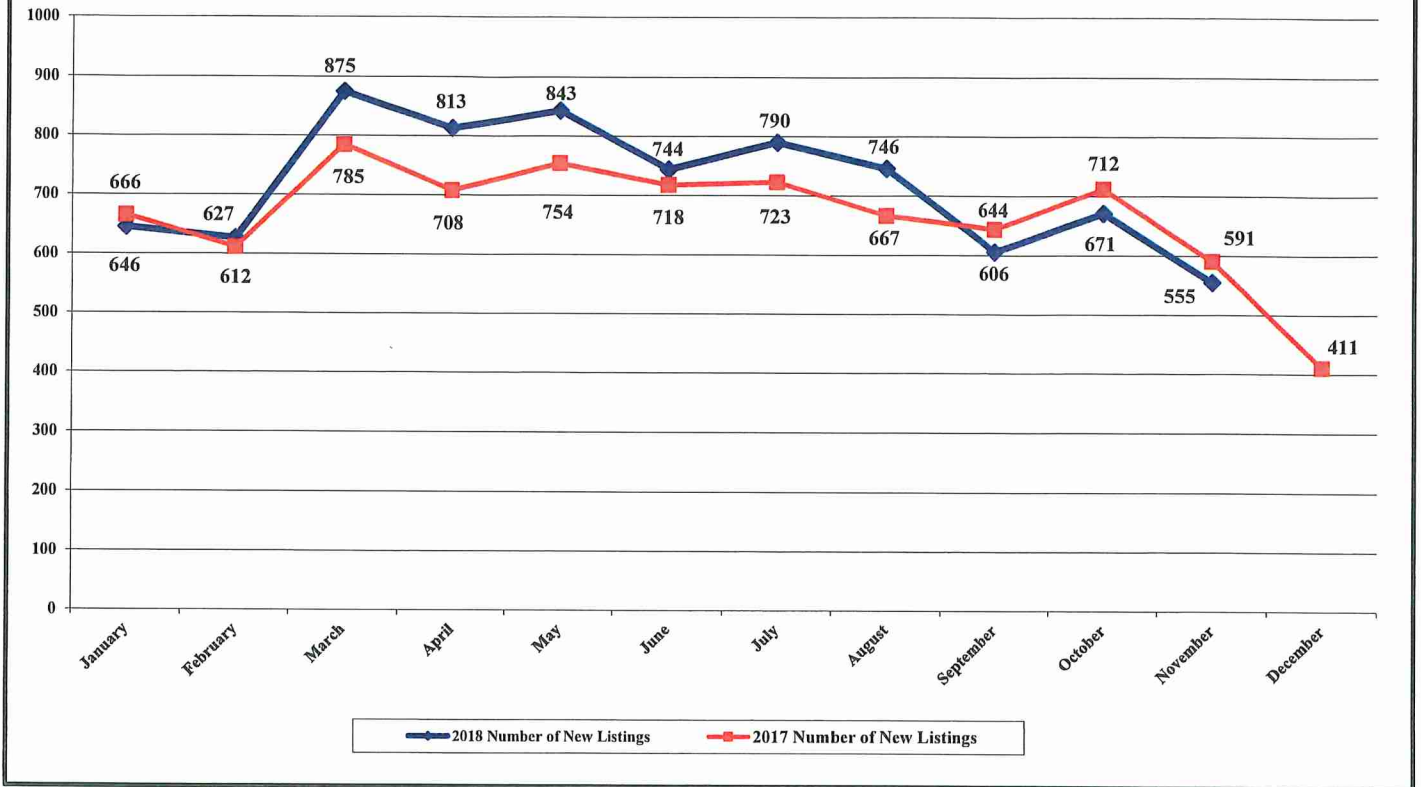
**(% change from October 2018: +04.22%)**

**Cumulative total, January – November 2018: \$738,665,199**

**Cumulative total, January – November 2017: \$678,405,912**

**(% cumulative change: +08.88%)**

**Number of New Residential Listings Reported to MLS**  
 All "GEO" Areas/Parishes  
 January - November 2018 vs. 2017



**ALL "GEO" AREAS/PARISHES**  
 (Includes "GEO" areas outside of Lafayette Parish)

Outside Lafayette Parish

Nov. '18: 224  
 Nov. '17: 240  
 (% chg: -06.67%)

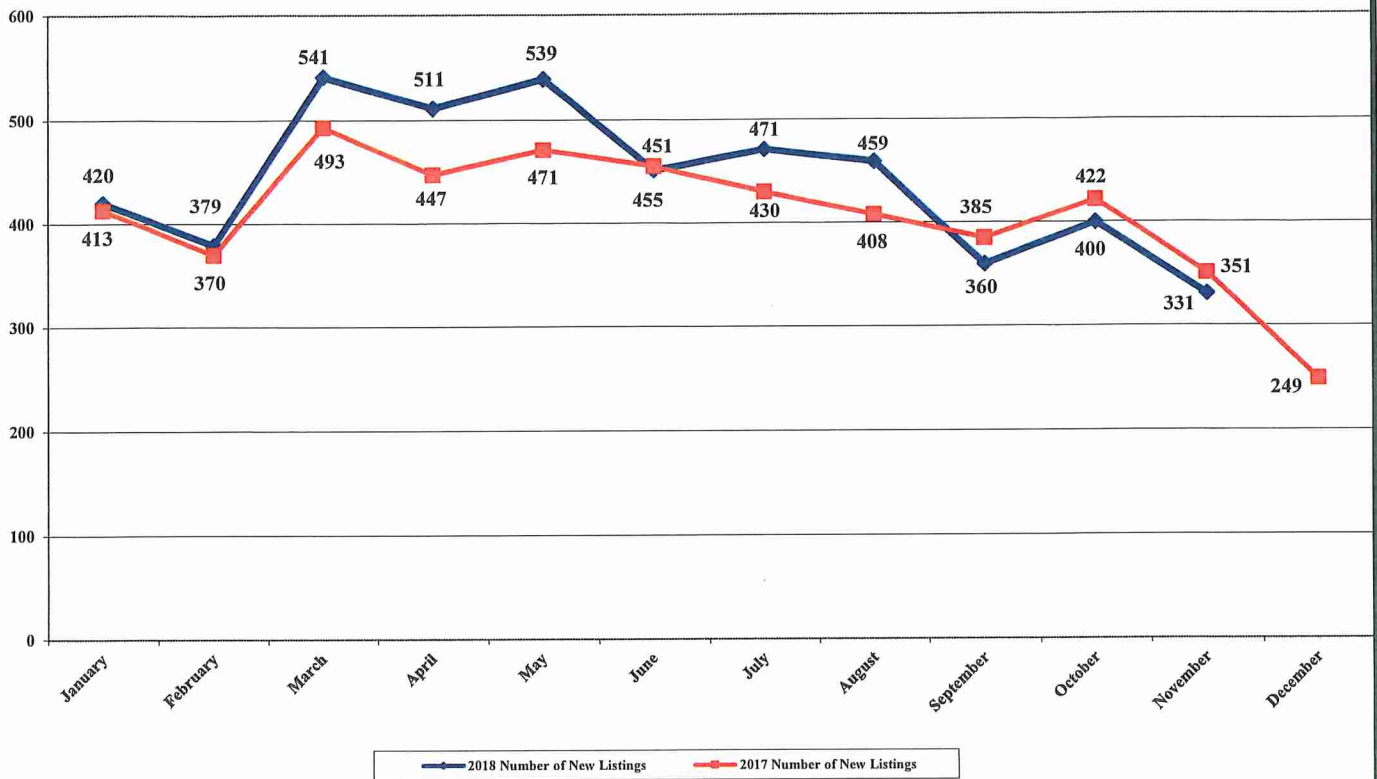
Number of New Residential Listings Reported to MLS, November 2018: 555  
 Number of New Residential Listings Reported to MLS, November 2017: 591  
 (% change for November: -06.09%)

(% change from October 2018: -17.29%)

'18: 3,054  
 '17: 2,935  
 (% chg: +04.05%)

Cumulative total, January – November 2018: 7,916  
 Cumulative total, January – November 2017: 7,580  
 (% cumulative change: +04.37%)

**Number of New Residential Listings Reported to MLS**  
**Lafayette Parish Only**  
**January - November 2018 vs. 2017**



**LAFAYETTE PARISH**  
**(Excludes "GEO" areas outside of Lafayette Parish)**

	<u>New Const.</u>	<u>Re-sales</u>
Nov. '18:	68	263
Nov. '17:	64	287
	+06.25%	-08.36%

Number of New Residential Listings Reported to MLS, November 2018: 331  
 Number of New Residential Listings Reported to MLS, November 2017: 351  
 (% change for November: -06.55%)

(% change from October 2018: -18.00%)

	<u>New Const.</u>	<u>Re-sales</u>
'18:	931	3,931
'17:	969	3,676
	-03.92%	+06.94%

Cumulative total, January – November 2018: 4,862  
 Cumulative total, January – November 2017: 4,645  
 (% cumulative change: +04.67%)

<u>Comparison to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
#New Listings Taken	3,211	3,666	3,786	3,975	4,325	4,391	4,645	4,862
# Sold	1,958	2,445	2,949	3,018	3,056	2,901	2,975	3,130
Ratio – New Listings/Sold	1.64:1	1.50:1	1.28:1	1.32:1	1.42:1	1.51:1	1.56:1	1.55:1
2018 % +/- over	+51.42%	+32.62%	+28.42%	+22.31%	+12.42%	+10.73%	+04.67%	

# Residential Price Range and Number of Months Supply Analysis

January – November 2018



A LATTER & BLUM COMPANY



Tell us what **YOU** want.

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**Sold Residential Properties Reported to M.L.S.**  
**ALL "GEO" AREAS/PARISHES**  
**January - November, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	99	16	1.8
\$20,000 - \$29,999	109	37	3.7
\$30,000 - \$39,999	100	46	5.1
\$40,000 - \$49,999	138	62	4.9
\$50,000 - \$59,999	110	61	6.1
\$60,000 - \$69,999	121	85	7.7
\$70,000 - \$79,999	133	67	5.5
\$80,000 - \$89,999	128	94	8.1
\$90,000 - \$99,999	125	105	9.2
\$100,000 - \$109,999	117	47	4.4
\$110,000 - \$119,999	142	68	5.3
\$120,000 - \$129,999	156	102	7.2
\$130,000 - \$139,999	191	89	5.1
\$140,000 - \$149,999	208	96	5.1
\$150,000 - \$159,999	207	123	6.5
\$160,000 - \$169,999	247	131	5.8
\$170,000 - \$179,999	289	130	4.9
\$180,000 - \$189,999	248	131	5.8
\$190,000 - \$199,999	193	141	8.0
\$200,000 - \$219,999	328	168	5.6
\$220,000 - \$239,999	286	160	6.2
\$240,000 - \$259,999	253	128	5.6
\$260,000 - \$279,999	212	146	7.6
\$280,000 - \$299,999	152	109	7.9
\$300,000 - \$349,999	198	130	7.2
\$350,000 - \$399,999	116	120	11.4
\$400,000 - \$449,999	84	82	10.7
\$450,000 - \$499,999	58	84	15.9
\$500,000 - \$549,999	31	43	15.3
\$550,000 - \$599,999	35	40	12.6
\$600,000 - \$699,999	32	46	15.8
\$700,000 - \$799,999	12	31	28.4
\$800,000 - \$899,999	14	21	16.5
\$900,000 - \$999,999	06	15	27.5
\$1,000,000 and over	07	35	55.0
<b>TOTALS:</b>	<b>4,892</b>	<b>2,992</b>	<b>6.7</b>
<b>Last Year:</b>	<b>4,585 (+06.70%)</b>	<b>2,798 (+06.93%)</b>	<b>6.7</b>

*SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued November 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of November 30, 2018. MLS data does not reflect all activity within the marketplace*

**Sold Residential Properties Reported to M.L.S.**  
**LAFAYETTE PARISH ONLY – ALL PROPERTIES**  
 January – November, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	24.1% of all sales reported are in this price range.		-0-	17.5% of all active listings reported are in this price range.
\$20,000 - \$29,999	18	753 Sold	01	0.6
\$30,000 - \$39,999	19	291 Active Listings	06	3.5
\$40,000 - \$49,999	35	4.3 mo. supply	10	3.1
\$50,000 - \$59,999	21		20	10.5
\$60,000 - \$69,999	<u>'18</u> 753	<u>'17</u> 760	31	<u>'18</u> 291
\$70,000 - \$79,999			09	<u>'17</u> 233
\$80,000 - \$89,999	-00.92%		38	+24.89%
\$90,000 - \$99,999		Last month: 4.0 mo.	38	
\$100,000 - \$109,999		Last year: 3.4 mo.	14	
\$110,000 - \$119,999			28	
\$120,000 - \$129,999			32	
\$130,000 - \$139,999			27	
\$140,000 - \$149,999			37	
\$150,000 - \$159,999	60.0% of all sales are in this price range.	141	55	4.3
\$160,000 - \$169,999		1,878 Sold	68	54.6% of all active listings reported are in this price range.
\$170,000 - \$179,999		907 Active Listings	87	4.3
\$180,000 - \$189,999		5.3 mo. supply	88	4.0
\$190,000 - \$199,999			95	4.9
\$200,000 - \$219,999	<u>'18</u> 1,878	<u>'17</u> 1,777	130	7.0
\$220,000 - \$239,999		Last month: 5.3 mo.	118	5.5
\$240,000 - \$259,999	+05.68%		97	5.7
\$260,000 - \$279,999		Last year: 5.5 mo.	99	5.6
\$280,000 - \$299,999			70	6.2
\$300,000 - \$349,999			85	6.4
\$350,000 - \$399,999	15.9% of all sales are in this price range.	156	85	6.0
\$400,000 - \$449,999		499 Sold	72	27.9% of all active listings reported are in this price range.
\$450,000 - \$499,999		463 Active Listings	64	8.5
\$500,000 - \$549,999		10.2 mo. supply	62	9.5
\$550,000 - \$599,999	<u>'18</u> 499	<u>'17</u> 438	31	13.1
\$600,000 - \$699,999		Last month: 10.7 mo.	32	14.8
\$700,000 - \$799,999	+13.93%		36	11.0
\$800,000 - \$899,999		Last year: 10.6 mo.	23	12.8
\$900,000 - \$999,999			18	21.1
\$1,000,000 and over			15	15.2
			25	27.5
				39.3
<b>TOTALS:</b>	<b>3,130</b>		<b>1,661</b>	<b>5.8</b>
<b>Last Year:</b>	<b>2,975 (+05.21%)</b>		<b>1,547 (+07.30%)</b>	<b>5.7</b>

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued November 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of November 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.  
LAFAYETTE PARISH ONLY – RESALES ONLY  
January - November, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>			
\$19,999 OR UNDER		18	-0-	----			
\$20,000 - \$29,999	<b>31.3% of all sales reported are in this price range.</b>	20	01	<b>23.0% of all active listings reported are in this price range.</b>			
\$30,000 - \$39,999		19	06				
\$40,000 - \$49,999		35	10				
\$50,000 - \$59,999		21	20				
\$60,000 - \$69,999		37	31	9.2			
\$70,000 - \$79,999	<b><u>'18</u> 750</b>	<b><u>'17</u> 754</b>	50	09	<b><u>'18</u> 288</b>	<b><u>'17</u> 231</b>	2.0
\$80,000 - \$89,999		46	38	9.1			
\$90,000 - \$99,999	<b>-00.51%</b>	54	38	7.7	<b>+24.68%</b>		
\$100,000 - \$109,999		69	14	2.2			
\$110,000 - \$119,999		61	28	5.0			
\$120,000 - \$129,999		84	30	3.9			
\$130,000 - \$139,999		108	26	2.6			
\$140,000 - \$149,999		128	37	3.2			
\$150,000 - \$159,999	<b>53.8% of all sales reported are in this price range.</b>	136	45	3.6			
\$160,000 - \$169,999		156	56	3.9			
\$170,000 - \$179,999		175	62	3.9			
\$180,000 - \$189,999		130	56	4.7			
\$190,000 - \$199,999		93	72	8.5			
\$200,000 - \$219,999	<b><u>'18</u> 1,288</b>	<b><u>'17</u> 1,185</b>	150	85	<b><u>'18</u> 619</b>	<b><u>'17</u> 619</b>	6.2
\$220,000 - \$239,999		166	81	5.4			
\$240,000 - \$259,999	<b>+08.69%</b>	125	68	6.0	<b>N/C</b>		
\$260,000 - \$279,999		86	56	7.2			
\$280,000 - \$299,999		71	38	5.9			
\$300,000 - \$349,999	<b>14.9% of all sales reported are in this price range.</b>	115	69	6.6			
\$350,000 - \$399,999		72	51	7.8			
\$400,000 - \$449,999		47	45	10.5			
\$450,000 - \$499,999		38	45	13.0			
\$500,000 - \$549,999		16	20	13.8			
\$550,000 - \$599,999	<b><u>'18</u> 358</b>	<b><u>'17</u> 300</b>	21	21		11.0	
\$600,000 - \$699,999		19	31	17.9	<b><u>'18</u> 344</b>	<b><u>'17</u> 318</b>	
\$700,000 - \$799,999	<b>+19.33%</b>	09	15	18.3			
\$800,000 - \$899,999		10	12	13.2	<b>+08.18%</b>		
\$900,000 - \$999,999		05	14	30.8			
\$1,000,000 and over		06	22	40.3			
<b>TOTALS:</b>		<b>2,396</b>	<b>1,251</b>	<b>5.7</b>			
<b>Last Year:</b>		<b>2,239 (+07.01%)</b>	<b>1,168 (+07.11%)</b>	<b>5.7</b>			

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued November 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of November 30, 2018. MLS data does not reflect all activity within the marketplace



**Sold Residential Properties Reported to M.L.S.  
LAFAYETTE PARISH ONLY - New Construction  
January - November, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>	
\$19,999 OR UNDER		-0-	-0-		----
\$20,000 - \$29,999	<b>00.4% of all sales reported are in this price range.</b>	-0-	-0-	<b>0.8% of all active listings reported are in this price range.</b>	----
\$30,000 - \$39,999		-0-	03 Sold		----
\$40,000 - \$49,999		-0-	03 Active Listing		----
\$50,000 - \$59,999		-0-	<b>11.0 mo. supply</b>		----
\$60,000 - \$69,999		-0-	-0-		----
\$70,000 - \$79,999		-0-	Last month: 10.0 mo.		----
\$80,000 - \$89,999	<u>'18</u> 03	<u>'17</u> 06	-0-	<u>'18</u> 03	<u>'17</u> 02
\$90,000 - \$99,999		-0-	Last year: 3.7 mo.		----
\$100,000 - \$109,999	<b>-50.00%</b>	-0-	-0-	<b>+50.00%</b>	----
\$110,000 - \$119,999		-0-	-0-		----
\$120,000 - \$129,999		-0-	02		----
\$130,000 - \$139,999		01	01		11.0
\$140,000 - \$149,999		02	-0-		----
\$150,000 - \$159,999	<b>80.4% of all sales reported are in this price range.</b>	05	10	<b>70.2% of all active listings reported are in this price range.</b>	22.0
\$160,000 - \$169,999		19	12		6.9
\$170,000 - \$179,999		64	25		4.3
\$180,000 - \$189,999		69	32		5.1
\$190,000 - \$199,999		56	23		4.5
\$200,000 - \$219,999	<u>'18</u> 590	<u>'17</u> 592	110	<u>'18</u> 288	<u>'17</u> 273
\$220,000 - \$239,999		63	37		6.5
\$240,000 - \$259,999	<b>-00.34%</b>	65	29	<b>+05.49%</b>	4.9
\$260,000 - \$279,999		90	43		5.3
\$280,000 - \$299,999		49	32		7.2
\$300,000 - \$349,999	<b>19.2% of all sales reported are in this price range.</b>	41	17	<b>29.0% of all active listings reported are in this price range.</b>	4.6
\$350,000 - \$399,999		21	21		11.0
\$400,000 - \$449,999		27	19		7.7
\$450,000 - \$499,999		14	17		13.4
\$500,000 - \$549,999	<u>'18</u> 141	<u>'17</u> 138	07	<u>'18</u> 119	<u>'17</u> 104
\$550,000 - \$599,999		11	11		11.0
\$600,000 - \$699,999		12	05		4.6
\$700,000 - \$799,999	<b>+02.17%</b>	03	08	<b>+14.42%</b>	29.3
\$800,000 - \$899,999		03	06		22.0
\$900,000 - \$999,999		01	01		11.0
\$1,000,000 and over		01	03		33.0
<b>TOTALS:</b>		<b>734</b>	<b>410</b>		<b>6.1</b>
<b>Last Year:</b>		<b>736 (-00.27%)</b>	<b>379 (+08.18%)</b>		<b>5.7</b>

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued November 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of November 30, 2018. MLS data does not reflect all activity within the marketplace



**Sold Residential Properties Reported to M.L.S.  
ST. LANDRY PARISH  
January - November, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER		21	06	3.1
\$20,000 - \$29,999	67.8% of all sales reported are in this price range.	29	07	2.7
\$30,000 - \$39,999		19	10	5.8
\$40,000 - \$49,999		27	12	4.9
\$50,000 - \$59,999		22	10	5.0
\$60,000 - \$69,999		19	14	8.1
\$70,000 - \$79,999		17	20	12.9
\$80,000 - \$89,999		22	17	8.5
\$90,000 - \$99,999		16	20	13.8
\$100,000 - \$109,999	+08.30%	14	11	8.6
\$110,000 - \$119,999		18	13	7.9
\$120,000 - \$129,999		17	17	11.0
\$130,000 - \$139,999		13	22	18.6
\$140,000 - \$149,999		20	16	8.8
\$150,000 - \$159,999	27.0% of all sales reported are in this price range.	15	20	14.7
\$160,000 - \$169,999		17	18	11.6
\$170,000 - \$179,999		07	10	15.7
\$180,000 - \$189,999		10	09	9.9
\$190,000 - \$199,999		12	13	11.9
\$200,000 - \$219,999		08	04	5.5
\$220,000 - \$239,999		11	09	9.0
\$240,000 - \$259,999	+04.81%	14	08	6.3
\$260,000 - \$279,999		08	14	19.3
\$280,000 - \$299,999		07	06	9.4
\$300,000 - \$349,999	5.2% of all sales reported are in this price range.	10	13	14.3
\$350,000 - \$399,999		03	08	29.3
\$400,000 - \$449,999		03	04	14.7
\$450,000 - \$499,999		01	07	77.0
\$500,000 - \$549,999		04	05	13.8
\$550,000 - \$599,999		-0-	02	----
\$600,000 - \$699,999		-0-	01	----
\$700,000 - \$799,999	N/C	-0-	01	----
\$800,000 - \$899,999		-0-	02	----
\$900,000 - \$999,999		-0-	-0-	----
\$1,000,000 and over		-0-	04	----
<b>TOTALS:</b>		<b>404</b>	<b>353</b>	<b>9.6</b>
<b>Last Year:</b>		<b>378 (+06.88%)</b>	<b>327 (+07.95%)</b>	<b>9.5</b>

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued November 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of November 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.**  
**ST. LANDRY PARISH - New Construction**  
**January - November, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	02	----
\$110,000 - \$119,999	-0-	-0-	----
\$120,000 - \$129,999	01	-0-	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	01	-0-	----
\$150,000 - \$159,999	-0-	02	----
\$160,000 - \$169,999	02	06	33.0
\$170,000 - \$179,999	01	01	11.0
\$180,000 - \$189,999	01	01	11.0
\$190,000 - \$199,999	02	02	11.0
\$200,000 - \$219,999	-0-	01	----
\$220,000 - \$239,999	02	01	5.5
\$240,000 - \$259,999	02	01	5.5
\$260,000 - \$279,999	-0-	03	----
\$280,000 - \$299,999	01	-0-	----
\$300,000 - \$349,999	-0-	-0-	----
\$350,000 - \$399,999	-0-	-0-	----
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
<b>TOTALS:</b>	<b>13</b>	<b>20</b>	<b>16.9</b>
<b>Last Year:</b>	<b>12 (+08.33)</b>	<b>10 (+100.00%)</b>	<b>9.2</b>

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued November 30, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of November 30, 2018. MLS data does not reflect all activity within the marketplace

## Sold Residential Properties Reported to M.L.S. IBERIA PARISH ONLY January - November, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER		19	03	1.7
\$20,000 - \$29,999	<b>60.7% of all sales reported are in this price range.</b>	17	227 Sold	4.5
\$30,000 - \$39,999		13	144 Active Listings	8.5
\$40,000 - \$49,999		16	7.0 mo. supply	8.9
\$50,000 - \$59,999		12		14.7
\$60,000 - \$69,999		19	08	4.6
\$70,000 - \$79,999	<u>'18</u> 227	<u>'17</u> 211	11	<u>'18</u> 144
\$80,000 - \$89,999		17	11	<u>'17</u> 130
\$90,000 - \$99,999	<b>+07.58%</b>	18	16	<b>+10.77%</b>
\$100,000 - \$109,999		09	10	12.2
\$110,000 - \$119,999		17	06	3.9
\$120,000 - \$129,999		14	16	12.6
\$130,000 - \$139,999		23	07	3.3
\$140,000 - \$149,999		12	10	9.2
\$150,000 - \$159,999	<b>33.2% of all sales reported are in this price range.</b>	13	14	11.8
\$160,000 - \$169,999		20	124 Sold	5.5
\$170,000 - \$179,999		12	87 Active Listings	10.1
\$180,000 - \$189,999		17	7.7 mo. supply	7.7
\$190,000 - \$199,999	<u>'18</u> 124	<u>'17</u> 105	08	9.6
\$200,000 - \$219,999		10	07	<u>'18</u> 87
\$220,000 - \$239,999	<b>+18.10%</b>	12	07	<u>'17</u> 74
\$240,000 - \$259,999		11	03	3.0
\$260,000 - \$279,999		13	07	5.9
\$280,000 - \$299,999		08	09	12.4
\$300,000 - \$349,999	<b>6.1% of all sales reported are in this price range.</b>	04	10	27.5
\$350,000 - \$399,999		11	23 Sold	12.0
\$400,000 - \$449,999		03	38 Active Listings	18.3
\$450,000 - \$499,999		-0-	18.2 mo. supply	---
\$500,000 - \$549,999		03	03	11.0
\$550,000 - \$599,999	<u>'18</u> 23	<u>'17</u> 23	02	<u>'18</u> 38
\$600,000 - \$699,999		-0-	03	<u>'17</u> 30
\$700,000 - \$799,999	<b>N/C</b>	-0-	01	<b>+26.67%</b>
\$800,000 - \$899,999		-0-	-0-	---
\$900,000 - \$999,999		-0-	-0-	---
\$1,000,000 and over		-0-	-0-	---
<b>TOTALS:</b>		<b>374</b>	<b>269</b>	<b>7.9</b>
<b>Last Year:</b>		<b>339 (+10.32%)</b>	<b>234 (+14.96%)</b>	<b>7.6</b>

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued November 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of November 30, 2018. MLS data does not reflect all activity within the marketplace



# Sold Residential Properties Reported to M.L.S.

## IBERIA PARISH – RESALES

January - November, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	19	03	1.7
\$20,000 - \$29,999	17	<b>226 Sold</b>	4.5
\$30,000 - \$39,999	13	<b>144 Active Listings</b>	8.5
\$40,000 - \$49,999	16		8.9
\$50,000 - \$59,999	12	<b>7.0 mo. supply</b>	14.7
\$60,000 - \$69,999	19		4.6
\$70,000 - \$79,999	21	<b>Last Month: 7.2 mo.</b>	5.8
\$80,000 - \$89,999	17		7.1
\$90,000 - \$99,999	18	<b>Last Year: 6.8 mo.</b>	9.8
\$100,000 - \$109,999	09		12.2
\$110,000 - \$119,999	16		4.1
\$120,000 - \$129,999	14		12.6
\$130,000 - \$139,999	23		3.3
\$140,000 - \$149,999	12		9.2
\$150,000 - \$159,999	12		12.8
\$160,000 - \$169,999	19	<b>117 Sold</b>	5.8
\$170,000 - \$179,999	11	<b>79 Active Listings</b>	9.0
\$180,000 - \$189,999	17		7.8
\$190,000 - \$199,999	08	<b>7.4 mo. supply</b>	8.3
\$200,000 - \$219,999	09		8.6
\$220,000 - \$239,999	12	<b>Last Month: 7.7 mo.</b>	5.5
\$240,000 - \$259,999	10		3.3
\$260,000 - \$279,999	11	<b>Last Year: 7.5 mo.</b>	4.0
\$280,000 - \$299,999	08		11.0
\$300,000 - \$349,999	04		24.8
\$350,000 - \$399,999	08		13.8
\$400,000 - \$449,999	03	<b>20 Sold</b>	18.3
\$450,000 - \$499,999	-0-	<b>35 Active Listings</b>	---
\$500,000 - \$549,999	03		11.0
\$550,000 - \$599,999	02	<b>19.3 mo. supply</b>	11.0
\$600,000 - \$699,999	-0-		---
\$700,000 - \$799,999	-0-	<b>Last Month: 18.9 mo.</b>	---
\$800,000 - \$899,999	-0-		---
\$900,000 - \$999,999	-0-	<b>Last Year: 13.5 mo.</b>	---
\$1,000,000 and over	-0-		---
<b>TOTALS:</b>	<b>363</b>	<b>258</b>	<b>7.8</b>
<b>Last Year:</b>	<b>328 (+10.67%)</b>	<b>223 (+15.70%)</b>	<b>7.5</b>

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued November 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of November 30, 2018. MLS data does not reflect all activity within the marketplace



**Sold Residential Properties Reported to M.L.S.  
IBERIA PARISH - NEW CONSTRUCTION  
January - November, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	01	-0-	----
\$120,000 - \$129,999	-0-	-0-	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	01	-0-	----
\$160,000 - \$169,999	01	-0-	----
\$170,000 - \$179,999	01	02	22.0
\$180,000 - \$189,999	-0-	-0-	----
\$190,000 - \$199,999	-0-	01	----
\$200,000 - \$219,999	01	-0-	----
\$220,000 - \$239,999	-0-	01	----
\$240,000 - \$259,999	01	-0-	----
\$260,000 - \$279,999	02	03	16.5
\$280,000 - \$299,999	-0-	01	----
\$300,000 - \$349,999	-0-	01	----
\$350,000 - \$399,999	03	02	6.7
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
<b>TOTALS:</b>	<b>11</b>	<b>11</b>	<b>11.0</b>
<b>Last Year:</b>	<b>11 (N/C)</b>	<b>11 (N/C)</b>	<b>11.0</b>

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued November 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of November 30, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.**  
**ST. MARTIN PARISH**  
**January - November, 2018**

Price Range	Number Reported Sold	Current # of Active Listings	# of Months Supply
\$19,999 OR UNDER	12	-0-	----
\$20,000 - \$29,999	07	02	3.1
\$30,000 - \$39,999	08	177 Sold 02	2.8
\$40,000 - \$49,999	20	54 Active Listings 08	4.4
\$50,000 - \$59,999	19	03	1.7
\$60,000 - \$69,999	10	3.4 mo. Supply 06	6.6
\$70,000 - \$79,999	09	01	1.2
\$80,000 - \$89,999	14	Last Month: 3.1 mo. 03	2.4
\$90,000 - \$99,999	11	06	6.0
\$100,000 - \$109,999	07	02	3.1
\$110,000 - \$119,999	12	06	5.5
\$120,000 - \$129,999	16	04	2.8
\$130,000 - \$139,999	15	06	4.4
\$140,000 - \$149,999	17	05	3.2
\$150,000 - \$159,999	15	17	12.5
\$160,000 - \$169,999	11	06	6.0
\$170,000 - \$179,999	10	101 Sold 04	4.4
\$180,000 - \$189,999	05	98 Active Listings 08	17.6
\$190,000 - \$199,999	07	10.7 mo. Supply 05	7.9
\$200,000 - \$219,999	16	09	6.2
\$220,000 - \$239,999	10	Last Month: 10.4 mo. 13	14.3
\$240,000 - \$259,999	15	09	6.6
\$260,000 - \$279,999	03	14	51.3
\$280,000 - \$299,999	09	13	15.9
\$300,000 - \$349,999	06	10	18.3
\$350,000 - \$399,999	02	13	71.5
\$400,000 - \$449,999	01	13 Sold 04	44.0
\$450,000 - \$499,999	02	44 Active Listings 04	22.0
\$500,000 - \$549,999	01	-0-	----
\$550,000 - \$599,999	01	37.2 mo. supply 03	33.0
\$600,000 - \$699,999	-0-	04	----
\$700,000 - \$799,999	-0-	Last Month: 36.4 mo. 03	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	03	----
<b>TOTALS:</b>	<b>291</b>	<b>196</b>	<b>7.0</b>

**Last Year: 240 (+21.25%)**

*SOURCE: REALTOR Association of Acadiana Multiple Listing Service compilation issued November 30, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of November 30, 2018. MLS data does not reflect all activity within the marketplace.*

**Sold Residential Properties Reported to M.L.S.**  
**ACADIA PARISH**  
**January – November, 2018**

<b>Price Range</b>	<b>Number Reported Sold</b>	<b>Current # of Active Listings</b>	<b># of Months Supply</b>
\$19,999 OR UNDER	08	03	4.1
\$20,000 - \$29,999	10	07	7.7
\$30,000 - \$39,999	12	04	3.7
\$40,000 - \$49,999	15	01	0.7
\$50,000 - \$59,999	12	04	3.7
\$60,000 - \$69,999	10	09	9.9
\$70,000 - \$79,999	12	06	5.5
\$80,000 - \$89,999	07	14	22.0
\$90,000 - \$99,999	11	10	10.0
\$100,000 - \$109,999	04	05	13.8
\$110,000 - \$119,999	11	06	6.0
\$120,000 - \$129,999	07	12	18.9
\$130,000 - \$139,999	10	11	12.1
\$140,000 - \$149,999	12	07	6.4
\$150,000 - \$159,999	07	03	4.7
\$160,000 - \$169,999	10	06	6.6
\$170,000 - \$179,999	10	01	1.1
\$180,000 - \$189,999	02	06	33.0
\$190,000 - \$199,999	03	03	11.0
\$200,000 - \$219,999	05	05	11.0
\$220,000 - \$239,999	07	07	11.0
\$240,000 - \$259,999	05	05	11.0
\$260,000 - \$279,999	06	03	5.5
\$280,000 - \$299,999	02	03	16.5
\$300,000 - \$349,999	05	03	6.6
\$350,000 - \$399,999	03	07	25.7
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	02	----
\$500,000 - \$549,999	-0-	02	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	01	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	01	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
<b>TOTALS:</b>	<b>206</b>	<b>157</b>	<b>8.4</b>
<b>Last Year:</b>	<b>209 (-01.44%)</b>		

*SOURCE: REALTOR Association of Acadiana Multiple Listing Service compilation issued November 30, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of November 30, 2018. MLS data does not reflect all activity within the marketplace*